



## Grant Information Summary:

# 1994 Entry-Level Athletic Training Salaries

**N**ewly certified athletic trainers should have an idea about salary ranges in various athletic training settings. As a follow-up to the 1992 study of entry-level athletic training salaries, this study examined the salaries for entry-level positions in athletic training during the year 1994 and relayed the information to the NATA so that college graduates and employers would have salary data for athletic training positions.

### Research Results

The results of the study are shown in the table on the other side.

Beginning salaries for entry-level athletic training positions for a bachelor's and master's degree were \$23,228 and \$25,362, respectively, for 1994. Entry level salaries increased when projected to 1996 to \$25,128 and \$27,437, with a bachelor's and master's degree respectively. The term of contract for high school positions was usually 10 months, whereas the length of contract for hospital positions was typically 12 months. In comparison, college/university positions varied from 9 - 12 months. This study also included fringe benefit information: pension (other than ss), life, medical, dental and vision insurance.

### In-Depth Analysis

Entry-level positions were defined as an athletic trainer, certified by the NATABOC, with no full-time paid employment experience. According to the "Placement Vacancy Notice" (NATA), and BYLINE (Athletic Trainer Registry, Mt. Pleasant, MI), there were 432 entry-level vacancies in the hospital/clinics, college/universities, and high school settings. A survey was developed and mailed to these entry-level positions. A total of 271 surveys (63.5%) were returned.

### Comments

The findings of the study reveal salary trends in athletic training for entry-level positions, so that athletic trainers will understand what monetary compensation is expected for their services. ■

## 1994 and 1996 Projected Entry-Level Salaries According to Degree, Job Site and Position (mean + SD)

Position	(n)	1994		1996 Projected	
		Bachelor's x+SD	Master's x+SD	Bachelor's x	Master's x
<b>Hospital</b>					
AT	17	\$23,847 +2608	\$28,117 +2382	\$25,698	\$30,300
AT/Athletics	114	\$23,967 +2965	\$25,782 +2963	\$26,282	\$28,273
Total	131	\$23,949 +2904	\$26,032 +2893	\$26,213	\$28,493
<b>College/Univ</b>					
Head AT	16	\$23,101 +4585	\$25,706 +6820	\$24,813	\$27,611
AT/Teacher	43	\$22,136 +3522	\$25,822 +5139	\$23,924	\$27,907
Assist AT	35	\$21,966 +3664	\$23,676 +3991	\$23,331	\$25,147
Total	94	\$22,626 +3752	\$25,035 +5113	\$23,871	\$26,844
<b>High School</b>					
AT	11	\$21,584 +3992	\$23,000 +2943	\$23,041	\$24,552
AT/Teacher	35	\$25,963 +2474	\$28,017 +3073	\$27,753	\$29,949
Total	46	\$24,892 +2887	\$27,444 +3036	\$26,603	\$29,331
<b>Salary Summary</b>					
Total	271	\$23,228 +3177	\$25,362 +3883	\$25,128	\$27,437

### Researchers

**Crayton L. Moss,  
EdD, ATC**

Kinesiology and  
Sports Management  
Southern Nazarene  
University  
Bethany, OK 73008



2952 Stemmons  
Dallas, TX 75247  
214-637-6282

**The mission of the NATA Research and Education Foundation is to enhance the healthcare of the physically active through funding and support of research and education.**